

# B4SH

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**Do you have poor internet speeds?**  
**Are you struggling to work from home?**  
**Do your Skype calls freeze or drop out?**  
**Do you have trouble accessing Netflix?**  
**Do you have trouble with service reliability?**

October 2018

Broadband for Surrey Hills Ltd (B4SH) is a new, local, independent, not-for-profit broadband provider offering hyperfast speeds to the rural Surrey Hills for a competitive monthly payment. B4SH offers reliability using the latest technology.

**What is it?** A hyperfast, fibre optic broadband service - full fibre to the premises (FTTP).

**What speed?** 1000 Mbps download and upload (symmetric). Other providers usually offer 'fast' download, slow upload speed.

**When?** We aim to go live this Autumn/Winter with our Phase 1 (see where below).

**Where?** We are currently installing from Staple Lane to Home Farm in Albury and to the adjacent properties just north of the A25. The route of future phases will be influenced by investment, interest from subscribers and volunteers.

## **What can you do to help?**

We are looking for:

- Volunteers to help us install the network/talk to neighbours/co-ordinate/promote the service
- Interest in subscribing to our service. We can adapt our network route, dependent on demand, investors and volunteers
- Investors. See next point.

**How are we financed?** We are independently financed. Our investors can purchase redeemable shares in B4SH (minimum £500) but can immediately apply to HMRC for 30% tax relief on their investment. Guildford Borough Council have also seen the potential in our company and have just invested £10,000.

**How do you get permission to dig across Surrey?** We have been very fortunate to have the support of the Albury Estate and other local landowners who have offered us free wayleaves (permission to dig) across their land. Our network can only be installed with free wayleaves.

## **How much does it cost?**

For residential customers and companies with 5 or fewer employees: £45/month inc VAT plus £150 installation charge, subject to survey. However, if a resident invests a minimum of £2000 the installation charge will be waived.

For business customers with 6 -15 employees: £75/month (excluding VAT) plus £250 (excluding VAT) installation charge, subject to survey. However, if the business invests a minimum of £4000 the connection fee will be waived.

All charges are approximate and B4SH reserves the right to adjust installation charges after survey.

For more information check out our website, [www.gigupanddown.net](http://www.gigupanddown.net). Contact us through the website Contact page or email [enquiries@b4sh.org.uk](mailto:enquiries@b4sh.org.uk).

Kind regards,  
*The Broadband for Surrey Hills team*